

Your Partner for Modernization and Growth

Enterprise Solutions for the Gas and Welding Distribution Industry

Solutions for Your Continued Success

To be competitive in today's challenging environment, lean distributors leverage leading-edge technologies to manage their assets while maximizing revenues and lowering costs.

TECSYS' solutions are designed and configured specifically for the gas and welding distribution industry. These easy-to-use solutions allow anywhere, anytime access to tools your business needs to succeed. Now you can be assured of the quality and accuracy of your enterprise information so you can make better decisions and grow.

Business Benefits

- Grow with less stress to your business by providing your staff with advanced solutions
- Improve margins using alerts and customer-specific thresholds
- Increase return on investments by assisting buyers in making the best purchase decisions
- Reduce bad debt by reducing risk and establishing customer controls
- Better fill plan efficiency with visibility on full and empty cylinders throughout your locations
- Enhance customer delivery through load planning and taking advantage of vendor direct ship
- Successful financial management decisions using dashboards and multi-dimensional reporting
- Achieve razor-sharp focus through detailed drill-down, drill-around capabilities
- Deliver superior customer service through customer relationship management (CRM)
- Modernized cylinder tracking – find lost cylinders

Key Capabilities

- Support for varied supply chain strategies
- Optimal suggested orders in procurement, with goal-seeking capabilities to optimize inventory levels and lower inbound freight cost
- Vendor catalog support to facilitate special orders and streamline direct shipments
- Automated vendor rebate claims to maximize profits without adding overhead
- Line-level independence in sales orders allows multiple sources, multiple destinations, different carriers, substitutions, direct shipments, and more—whatever it takes to ensure you never miss a sale without having to split up the sales order!
- Scheduled deliveries and dispatch tools to maximize the use of your fleet
- Flexible automated charge system to generate additional revenue that drops to the bottom line
- Cylinder tracking through the entire life cycle for tighter control
- Credit management and collection tools to improve collections and minimize write-offs
- Real-time financial posting and reporting so you can make timely management decisions
- Maximize employee efficiency through fully customizable screen content
- Mass update capabilities
- Microsoft Outlook integration



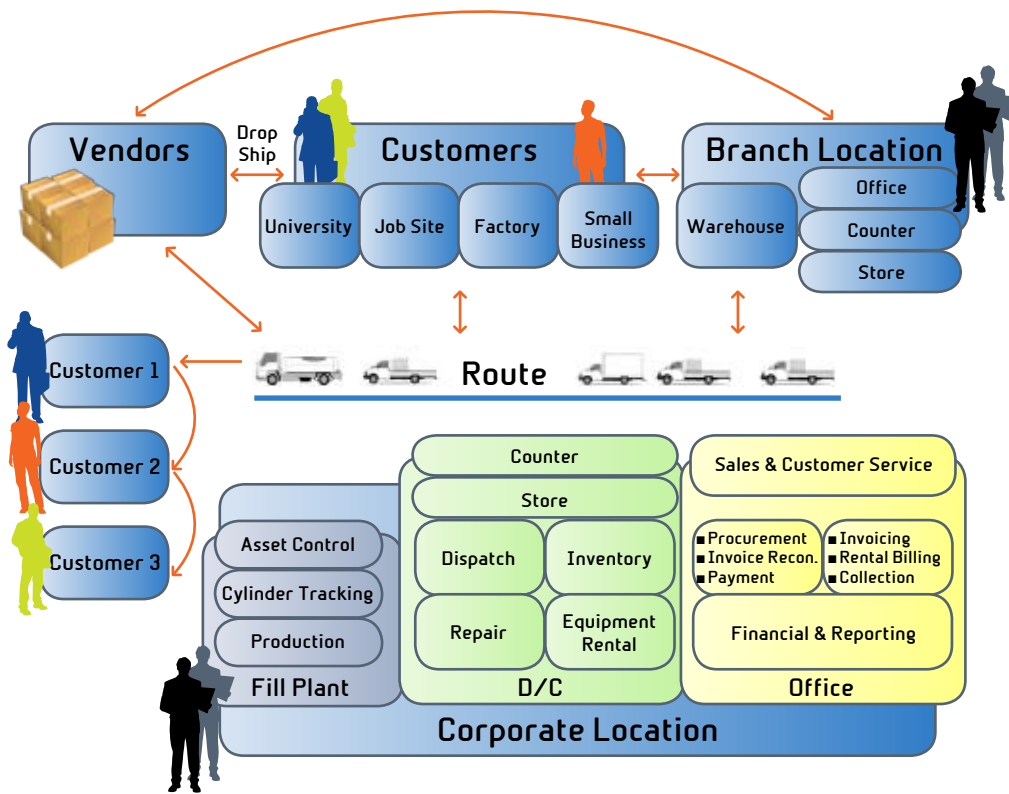
“TECSYS rose to the top with real-time functionality, leading technologies and their willingness to fully address cylinder management.”

*Ned Lane, President
Cee Kay Supply*

Your Partner for Modernization and Growth

Enterprise Solutions for the Gas and Welding Distribution Industry

A Complete Solution for Your Business



Some of Our Customers

- ADC Welding Supply
- Cee Kay Supply
- Metroplex Service Welding Supply
- S.J. Smith
- Stody Industrial and Welding Supply, Inc.
- Tech Air
- Terrace Supply Company
- TWSCO

TECSYS and TrackAbout® – Now You Have a Choice

Founded in 1983, TECSYS Inc. is a leading supply chain management software provider that delivers powerful enterprise distribution, warehouse and transportation logistics software solutions. Partnering for the Gas & Welding Distribution Industry, TECSYS and TrackAbout offer cutting-edge technology to distributors and can turn real-world data into actionable information for better business control and results. Together, we enable:

- Visibility for informed decision making
- Productivity to maximize your workforce
- Scalability to enhance all areas of your business
- Industry expertise for your peace of mind

TECSYS Inc.
www.tecsys.com
info@tecsys.com
 Phone: 514-866-0001
 Toll Free: 1-800-922-8649