The heartbeat of modern supply chains.
VISIBILITY. AGILITY. CONFIDENCE IN EVERY OUTCOME.

tecsys™

Investor Presentation Q1 FY2027

TRUSTED TO DELIVER.
BUILT FOR GROWTH.

Safe harbour

The statements in this presentation relating to matters that are not historical fact are forward-looking statements that are based on management's beliefs and assumptions.

Such statements are not guarantees of future performance, and are subject to a number of uncertainties, including but not limited to future economic conditions, the markets that Tecsys Inc. serves, the actions of competitors, major new technological trends and other factors beyond the control of Tecsys Inc., which could cause actual results to differ materially from such statements.

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TECSYS AT A GLANCE

Our story is all about our customers

OUR VISION

To ensure the most complex supply chains run without skipping a beat — with visibility, agility and confidence, even in the most unpredictable environments.

OUR MISSION

We power supply chains that work in the real world — combining flexible solutions with trusted expertise to deliver real results.

OUR PROMISE

We work alongside our customers to solve complex supply chain challenges and deliver clarity, control and confidence they can count on.

Trusted provider of supply chain technology
for the world's most complex supply networks

Modern Healthcare 2025 BEST IN BUSINESS

INBOUND LOGISTICS TOP 100 LOGISTICS IT PROVIDER 2026

PROS to KNOW 2026 SUPPLY & DEMAND CHAIN EXECUTIVE

Great Place To Work. Certified JUN 2026-JUN 2027 USA

Great Place To Work. Certified JUN 2026-JUN 2027 CANADA

PHARMACY 500

Best Workplaces Great Place To Work. CANADA 2026

Best Workplaces for Women Great Place To Work. CANADA 2026

REPORT ON BUSINESS CANADA'S TOP GROWING COMPANIES

Montréal's Top Employers 2026

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Global reach and financial strength

1,000+
Customer sites

23%
Elite™ SaaS revenue growth*

$197M
Total revenue*
75% USA
16% Canada
9% ROW
(primarily Europe)

$94M
SaaS annual recurring revenue**

689
Employees**

* Last twelve months, July 31, 2026
** On July 31, 2026

tecsys

End-to-end integrated supply chain management solutions.
An AI-enabled technology platform for success.

PLAN
Demand forecasting and planning
SCM

BUY
Procurement, contracting and releasing
SCM

STORE
Warehousing and inventory management
WMS PIMS

SELL
E-commerce, order management and order orchestration
OMS

FULFILL
Distribution, pick, pack and ship
WMS TMS

POU
Point of use
CONSUME
COMPLETE
Proof of delivery
DM

Our AI intelligence engine, unifying data from multiple sources to provide real-time forecasting, clear and usable insights and autonomous execution

tecsys iQ

Elite™

Our core supply chain platform, built to help organizations run complex, high-stakes operations with agility, clarity and confidence

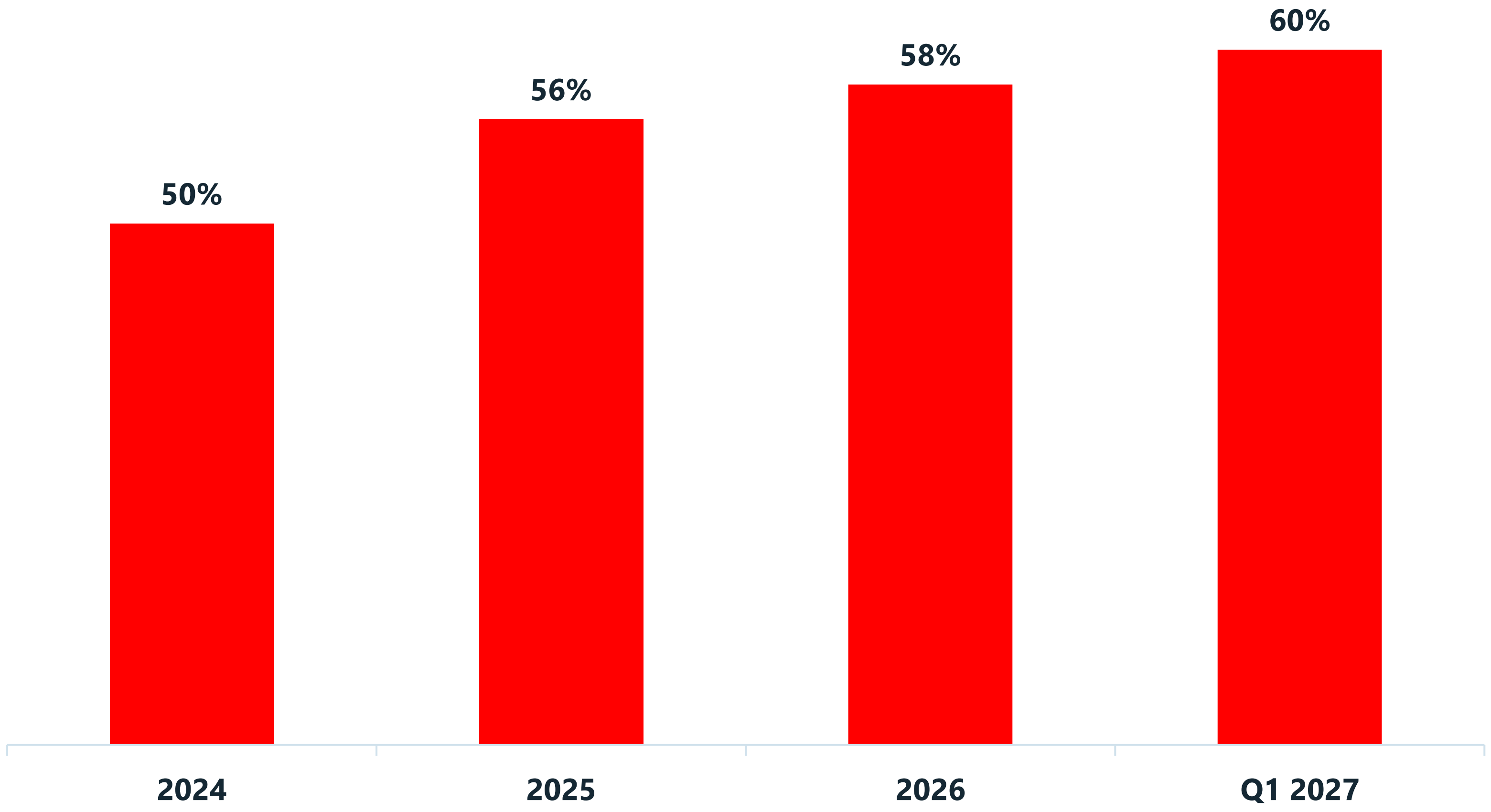
Itopia®

Our flexible, low-code capability, enabling organizations to customize, adapt and respond quickly, without modifying code

tecsys™

Recurring revenue evolution

Recurring revenue as a percentage of total revenue



SaaS growth driving recurring revenue to 60% of total revenue for the quarter ended July 31, 2026

Customers

Percentage of SaaS annual recurring revenue

Healthcare 83% | 17% General distribution

St Luke's
McLeod Health
Mercy
UNC Health
Cardinal Health
Canon
Rayner
Nissan
Parkview Health
Sanford Health
Vanderbilt Health
Prisma Health
LifeScience Logistics
PROSOL
Rexel
Schaedler Yesco
Wellstar Health System
Banner Health
Trinity Health
Roche
LK
Hagen Group
Walter Surface Technologies
UHealth University of Miami Health System
Intermountain Health
CHUM
NDC
Accuristix
Fuel
KWE
Magasin
Gundersen Health System
AdventHealth
Kendall Electric
Texas Children's Hospital
Children's Healthcare of Atlanta
UW Medicine
Distribution Cooperative, Inc.
Humana
Stevens
Browns
Politix

Solutions built on experience: Delivering end-to-end solutions with technology and services

Healthcare supply chains are stressed

- Point of use breakdowns
- Drug shortages dominate disruptions
- No real-time visibility across inventory and care settings

- Fragmented standardization and data-sharing across networks
- Dynamic regulatory requirements
- Extraordinary pressure on supply chains to deliver

Tecsys is an experienced leader in solving these issues across the healthcare environment - from pharmacies and hospitals to health systems and manufacturers.

Total supply chain software ARR market size

Target addressable market

GENERAL DISTRIBUTION

$9.8B

U.S./CAN: **$6.1B**
W. EU: **$3.7B**

HEALTH SYSTEMS AND PROVIDERS

$2.8B

U.S./CAN

Western European market estimated at 60% of U.S./Canada market

All amounts are presented in Canadian dollars (CAD)

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Our focus on end-to-end healthcare supply chain

Key segments within total addressable market

HEALTHCARE SUPPLIERS

Focus areas
Life sciences and biomedical
Medical and pharmaceutical distribution
Healthcare and pharmaceutical 3PLs
Digital pharmacies

$1.35B

U.S./CAN: **$843M**
W. EU: **$506M**

Western European market estimated at 60% of U.S./Canada market

HEALTH SYSTEMS AND PROVIDERS

Focus areas
Large IDNs
Multisite health systems
Large standalone hospitals

$1.6B

U.S./CAN

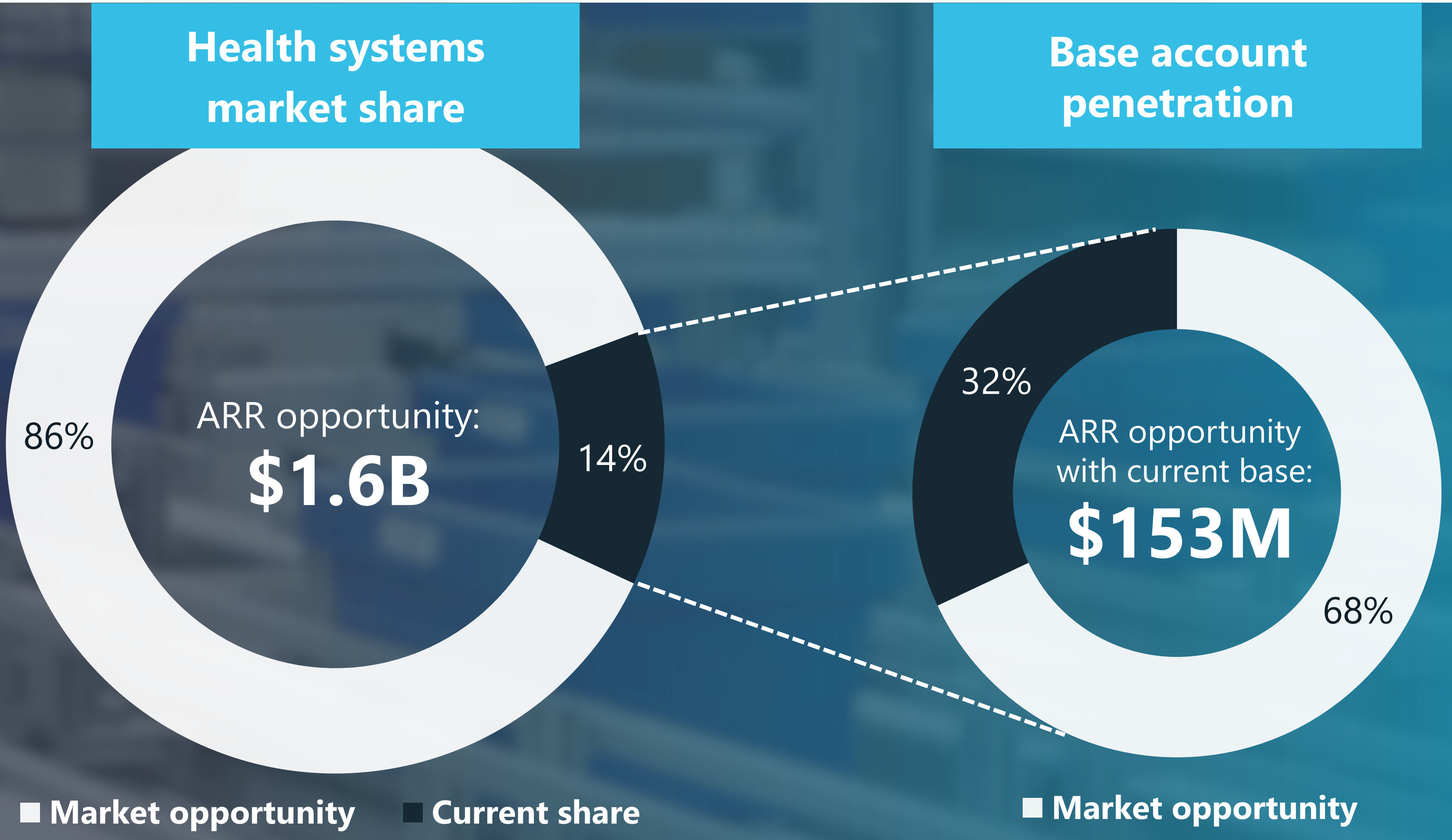
All amounts are presented in Canadian dollars (CAD)

U.S. health systems and providers market opportunity

Becoming dominant in U.S. health systems market: The $1.6B ARR* opportunity

409

Target health systems



* Annual Recurring Revenue, CAD

tecsys

Additional ARR from markets where we excel

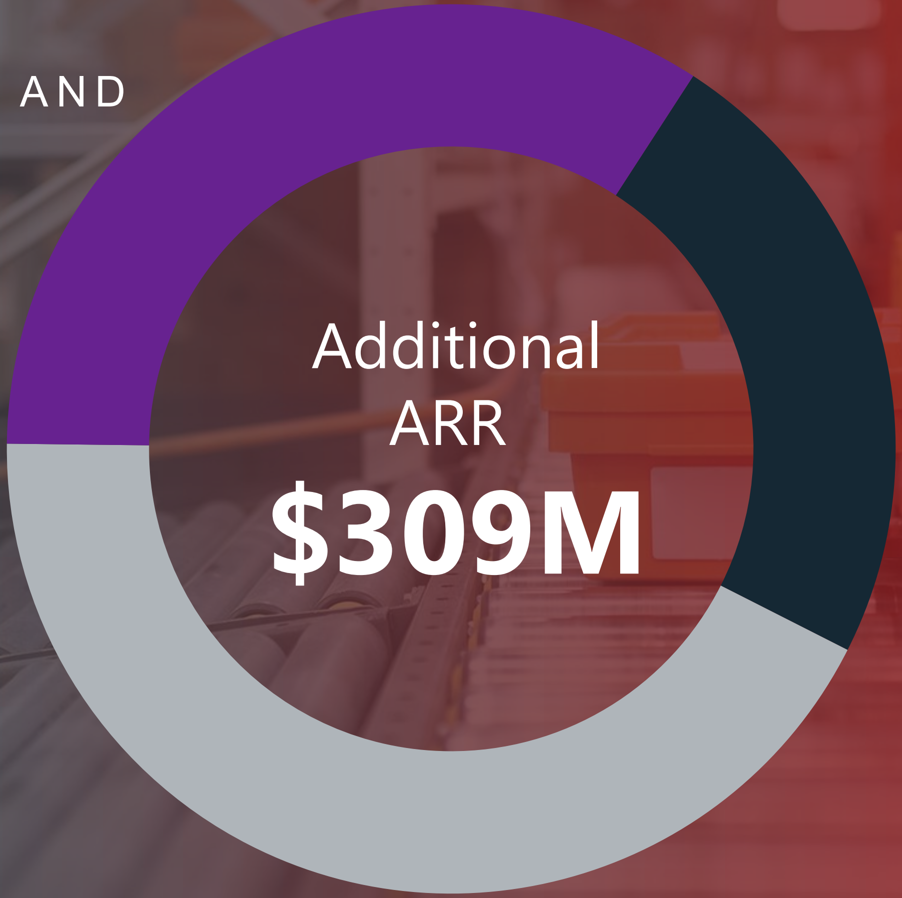
Opportunities within selected non-healthcare market segments in U.S., Canada and Western Europe

GENERAL WHOLESALE AND E-COMMERCE

$105M

INDUSTRIAL AND ELECTRICAL SUPPLY

$132M



GENERAL MARKETS, 3PL PROVIDERS AND HEAVY MACHINERY

$72M

All amounts are presented in Canadian dollars (CAD)

Delivering exceptional innovation and service together

Partner ecosystem - Accelerate growth

TECHNOLOGY PARTNERS

AWS, Workday, Oracle, Locus Robotics, Zebra Technologies, TraceLink and Autostore

- Complementary solutions
- Specific vertical
- Market reach
- Access to a customer base
- Market share

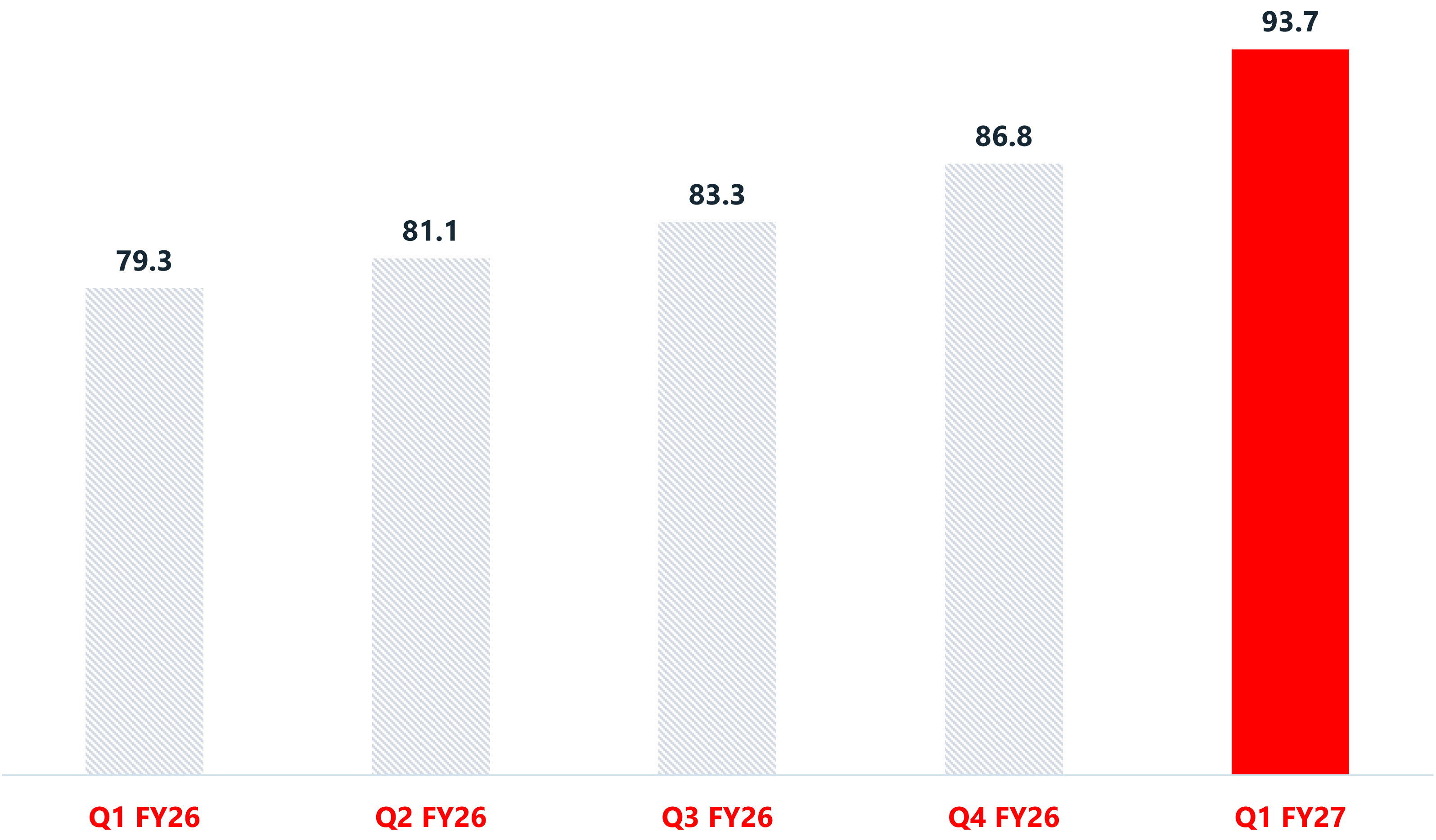
ADVISORY AND SERVICE PARTNERS

Deloitte, KPMG, Avalon CSC, RiseNow Consulting, Sequoia Group and Berkeley Research Group (BRG)

- Complementary services
- Aligned vertical focus
- Access to a customer base
- Strong local network
- Resource augmentation

SaaS annual recurring revenue (ARR)[1] growth

in $CAD millions



24%

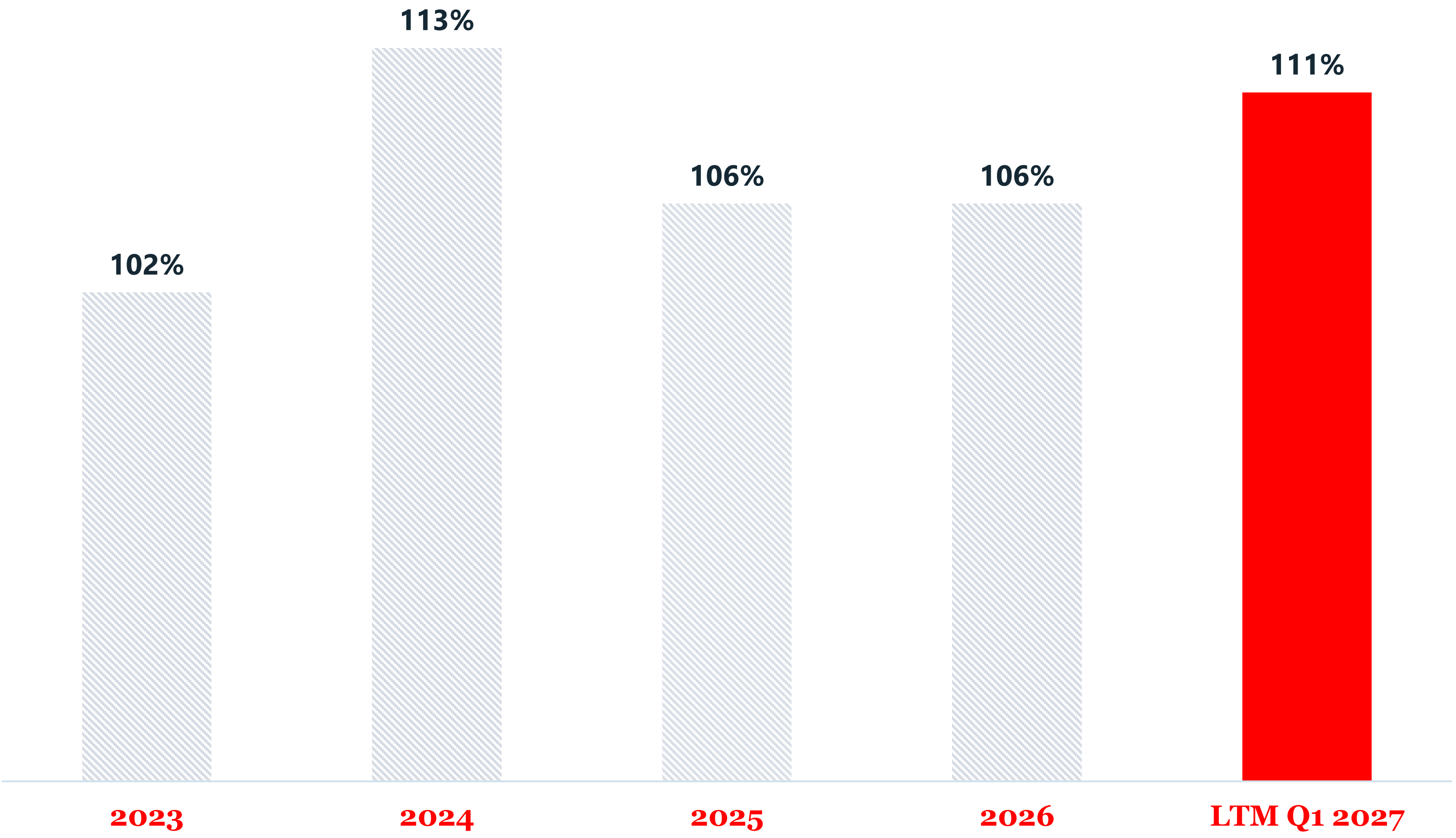
Q1 FY27 Elite™ SaaS ARR[2] growth YoY (22% on a constant currency basis)

18%

Q1 FY27 SaaS ARR[1] growth YoY (17% on a constant currency basis)

[1] Refer to July 31, 2026, Management Discussion and Analysis "Key Performance Indicators"
[2] Elite™ SaaS refers to our core product and predominant contributor to total SaaS ARR

Elite™ SaaS[1] ARR net retention rate



111%

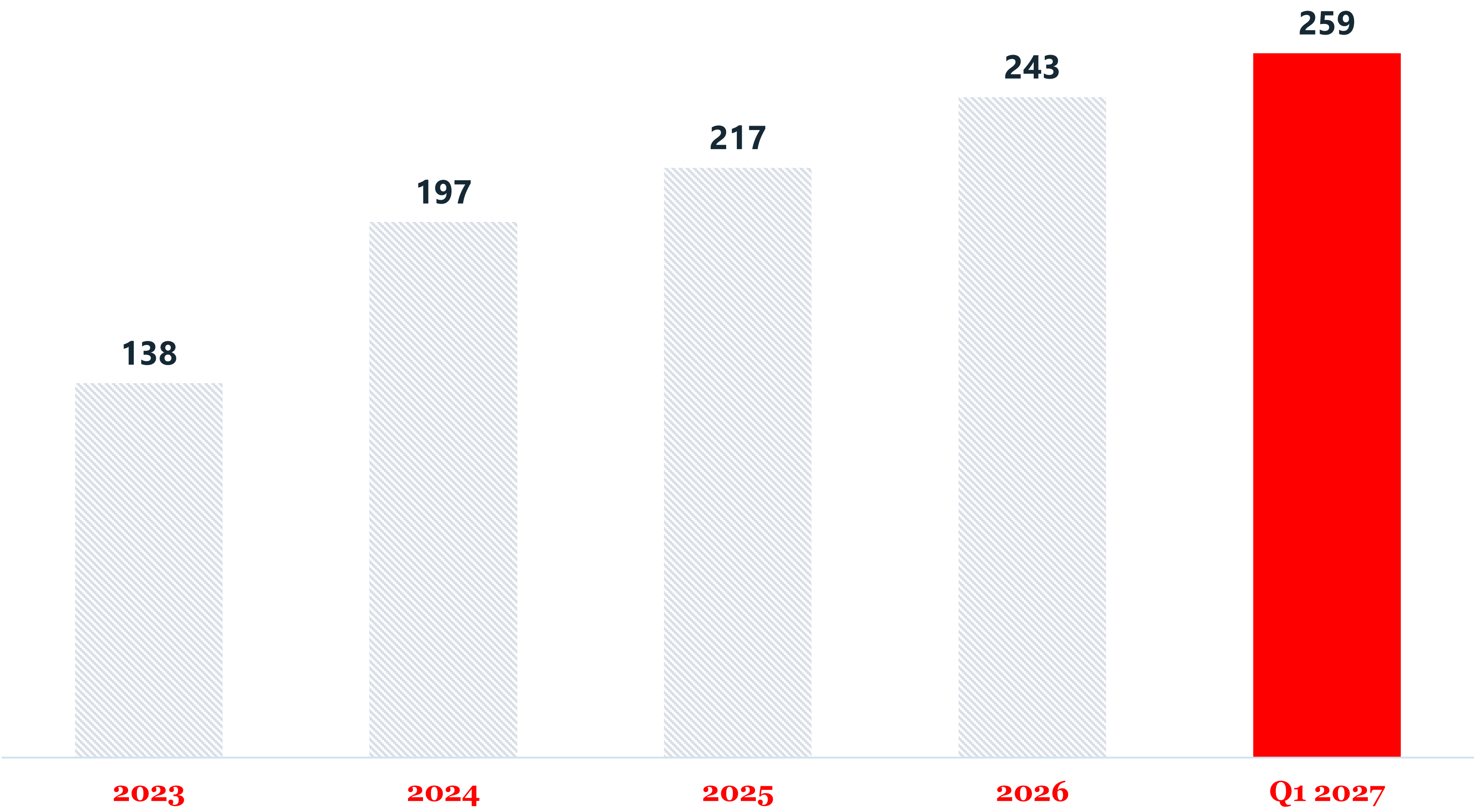
LTM Q1 2027 Elite™ SaaS[1] ARR net retention rate

Net Retention = (Existing customer expansion less churn) divided by Beginning period Elite™ SaaS[1] ARR

[1] Refer to July 31, 2026, Management Discussion and Analysis "Key Performance Indicators"

SaaS remaining performance obligation (RPO)[1]

in $CAD millions

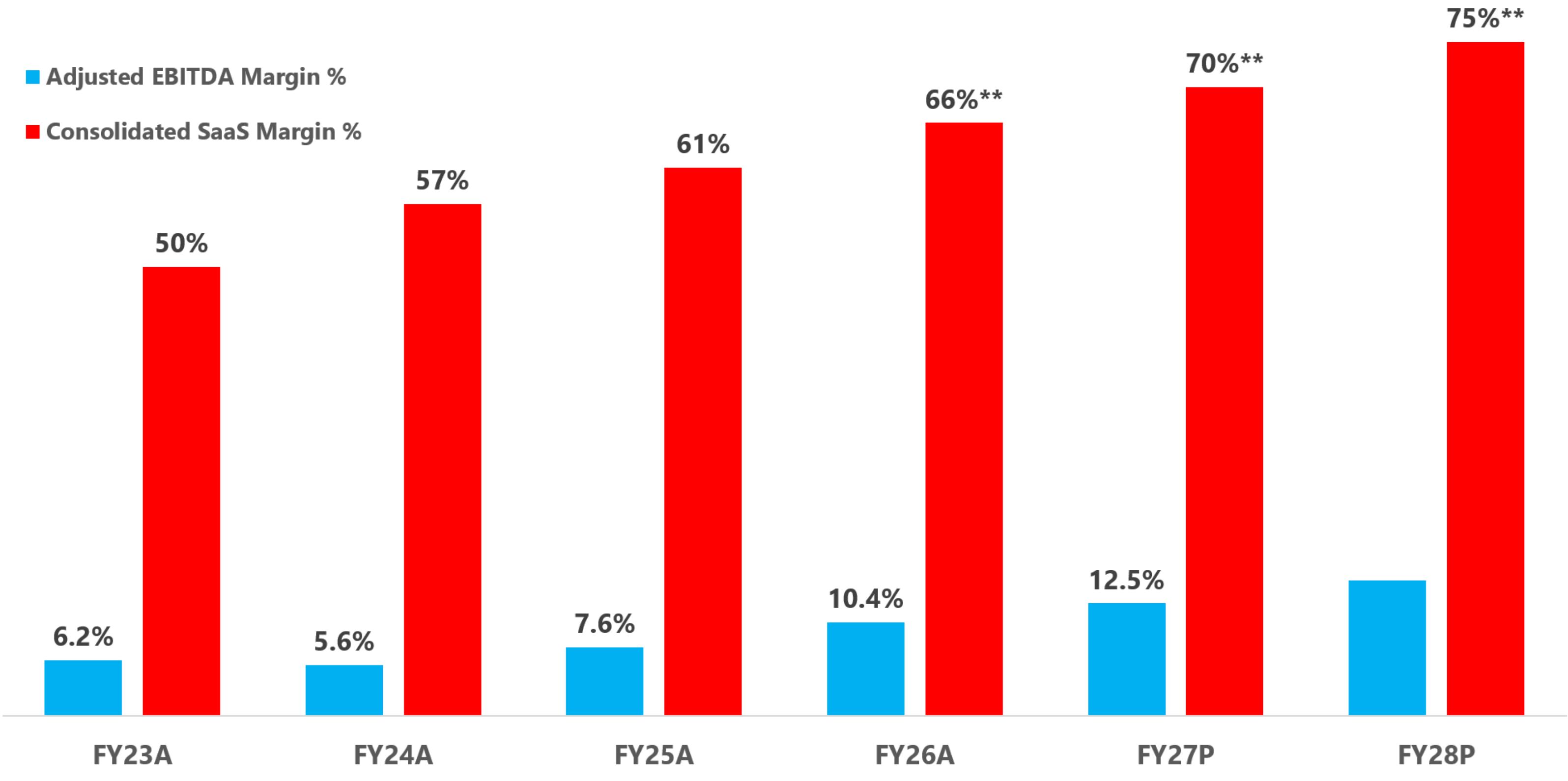


14%

Q1 2027 SaaS RPO[1] YoY Growth (13% on a constant currency basis)

[1] Refer to July 31, 2026, Management Discussion and Analysis "Key Performance Indicators"

Projected* SaaS margin expansion



- Previously sub-scale SaaS business at an inflection point.
- Current Elite™ product margins on latest infrastructure are running at over 75%.
- AEBITDA FY27P represents guidance mid-point.
- AEBITDA FY28P is a directional target.

* Refer to July 31, 2026, Management Discussion and Analysis "Forward-Looking Information"
** Elite™ SaaS margin

Financial highlights
in $CAD thousands except EPS

	Q1 2027		Q1 2026		Δ YoY		Q1 2027 TTM		Q1 2026 TTM		Δ YoY	
	$	%	$	%	$	%	$	%	$	%	$	%
SaaS Revenue	22,652	45%	19,139	42%	3,513	18%	83,925	43%	70,896	39%	13,029	18%
Maintenance and Support Revenue	7,386	15%	7,857	17%	(471)	-6%	30,223	15%	31,612	18%	(1,389)	-4%
Professional Services Revenue	16,099	32%	16,039	35%	60	0%	63,867	32%	60,317	33%	3,550	6%
License Revenue	108	0%	89	0%	19	21%	1,098	1%	1,039	1%	59	6%
Hardware Revenue	3,803	8%	2,836	6%	967	34%	18,117	9%	16,274	9%	1,843	11%
Total Revenue	50,048	100%	45,960	100%	4,088	9%	197,230	100%	180,138	100%	17,092	9%
Cost of Revenue	23,505	47%	22,392	49%	1,113	5%	94,707	48%	91,005	51%	3,702	4%
Gross Profit	26,543	53%	23,568	51%	2,975	13%	102,523	52%	89,133	49%	13,390	15%
Sales & Marketing	10,153	20%	10,316	22%	(163)	-2%	39,375	20%	38,116	21%	1,259	3%
General and Administration	3,524	7%	3,385	7%	139	4%	14,680	7%	13,053	7%	1,627	12%
Research and Development	8,702	17%	8,504	19%	198	2%	33,262	17%	30,488	17%	2,774	9%
Restructuring Costs	-	0%	-	0%	-	n.m.*	4,652	2%	-	0%	4,652	n.m.*
Operating Expenses	22,379	45%	22,205	48%	174	1%	91,969	47%	81,657	45%	10,312	13%
Profit from Operations	4,164	8%	1,363	3%	2,801	206%	10,554	5%	7,476	4%	3,078	41%
Net Profit	3,097	6%	762	2%	2,335	306%	6,373	3%	4,423	2%	1,950	44%
Adjusted Net Profit**	3,097	6%	762	2%	2,335	306%	9,792	5%	4,423	2%	5,369	121%
Adjusted EBITDA**	6,858	14%	3,214	7%	3,644	113%	23,675	12%	13,996	8%	9,679	69%
EPS Basic	0.21		0.05		0.16	320%	0.43		0.30		0.13	43%
EPS Diluted	0.21		0.05		0.16	320%	0.43		0.30		0.13	43%
Adjusted diluted EPS**	0.21		0.05		0.16	320%	0.66		0.30		0.36	120%
SaaS ARR***							93,744		79,314		14,430	18%
Elite™ SaaS ARR***							89,636		72,434		17,202	24%
SaaS RPO***							259,154		226,349		32,805	14%
Professional Services Backlog***							27,338		43,694		(16,356)	-37%

*The percentage change has been excluded as it is not meaningful.
**Refer to July 31, 2026, Management Discussion and Analysis "Non-IFRS Performance Measures".
***Refer to July 31, 2026, Management Discussion and Analysis "Key Performance Indicators".

Corporate overview

$482M
Market cap**
14.4M S/O

TMX
Symbol TCS

36¢
Dividend per year*

16%
Insider ownership**

Brokerage coverage

- ATB Cormark Capital Markets
- Canaccord Genuity Corp
- National Bank Financial
- Raymond James
- Stifel
- TD Cowen

* Last twelve months, July 31, 2026
** On July 31, 2026

Reasons to invest

$3B ARR TAM

Well positioned to **dominate global $3B ARR TAM** across health systems and targeted distribution markets

23% LTM ELITE™ SAAS REVENUE GROWTH

Elite™ SaaS revenue is the primary contributor to total SaaS revenue and growing at 23% LTM.

2.2X NTM EV/SALES

Trading at 2.2x NTM EV/sales, a 75% discount to its closest comparable MANH

Thank you.

The heartbeat of modern supply chains.
VISIBILITY. AGILITY. CONFIDENCE IN EVERY OUTCOME.