



Traditional ERP vs. Modern Distribution ERP

5 Key Differentiators

Traditional ERP

There are fixed processes for all types of order processing.

1.
Order
Processing

Modern Distribution ERP

You can manage your orders in the most appropriate way for your business. For example, manual orders are processed one way and electronically integrated orders are processed via a different workflow.

Traditional ERP

You have to manually integrate CRM, PIM and other specialized solutions via code modifications.

2.
Integration
Agility

Modern Distribution ERP

You have an open connection to easily integrate to most standard best-of-breed specialized solutions.

Traditional ERP

You are required to use the system's built-in financials.

Financial Performance

Modern Distribution ERP

You can disconnect the built-in financials and use best-of-breed HR and financials from a different ERP solution.

Traditional ERP

You only have access to basic reporting features.



Modern Distribution ERP

You have access to baseline distribution analytics with best-practice key indicators pre-defined for you to build from.

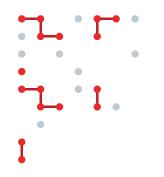
Traditional ERP

All changes require expensive manual code-based modifications.

Maintenance

Modern Distribution ERP

There are no-code/low-code extensions that allow distributors to build innovative workflows without losing upgrade path.



Is your older, legacy ERP system holding you back from achieving operational greatness?

For distributors, an ERP is an invaluable business system. It gives you visibility into every facet of your operations so you can make better decisions, turn around customer requests faster and stay ahead of the competition.

However, if you've been using the same ERP since the start of the new millennium...it might be time to blow the dust off your outdated technology system and find a modern ERP with the functionality necessary to meet your needs in today's world.

Speak to an ERP and distribution expert at Tecsys

